

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant  
**International Advisory Services Group, Ltd.**  
**1400 L Street, NW Suite 600, Washington, DC 20005**
2. Registration No.  
**4267**
3. Name of foreign principal  
**EUROFER**
4. Principal address of foreign principal  
**Square de Meeus, 5-BT E 9**  
**1040 Brussels, Belgium**
5. Indicate whether your foreign principal is one of the following type:  
☐ Foreign government  
☐ Foreign political party  
☒ Foreign or ☐ domestic organization: If either, check one of the following:  

☐ Partnership  
☐ Corporation  
☒ Association

☐ Committee  
☐ Voluntary group  
☐ Other (specify) \_\_\_\_\_

  
☐ Individual- State his nationality \_\_\_\_\_
6. If the foreign principal is a foreign government, state:  
a) Branch or agency represented by the registrant.  
b) Name and title of official with whom registrant deals.
7. If the foreign principal is a foreign political party, state:  
a) Principal address  
b) Name and title of official with whom registrant deals.  
c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

**Eurofer is the industry association of European steel maker associations.**

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Directed by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Financed by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

**Eurofer includes certain individual company members, some of which are owned by foreign governments in whole or in part. Eurofer is financed through dues and assessments paid by its members.**

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

**N/A**

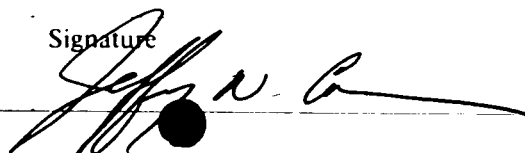
Date of Exhibit A

**Jan. 25 1991**

Name and Title

**Jeffrey W. Carr  
Corporate Secretary**

Signature



**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
International Advisory Services Group, Ltd.	EUROFER

Check Appropriate Boxes:

- 1.☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2.☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Monitoring and analyzing U.S. policy in respect of steel trade policy; preparing for and arranging meetings with U.S. officials regarding steel trade policy.

97 JUN 30 1980 P4 22  
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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

see 4 above

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

see 4 ABOVE

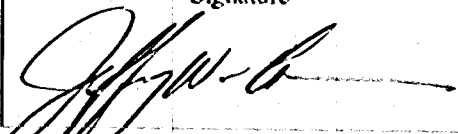
Date of Exhibit B

12/1/90

Name and Title

Jeffrey W. Carr  
Corporate Secretary

Signature



<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein exercises will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## C O N T R A C T

Between

E U R O F E R

and

International Advisory Services Group, Ltd.

1. The European Association of Steel Producers, hereinafter referred to as EUROFER, agrees to engage the services of International Advisory Services Group, Ltd., hereinafter referred to as IAS, to conduct on behalf of EUROFER a public affairs programme in the United States, and to represent EUROFER before the United States Government, the United States Congress, the news media, and in the United States generally, with respect to the matters and under the terms and conditions specified in this contract.

2. The duration of this contract shall be from 1 January 1991 through 31 December 1992, and EUROFER shall serve notice of its intent to terminate, renegotiate or extend this contract on or about 1 October 1992.

3. In consideration of such services provided to EUROFER by IAS, EUROFER shall compensate IAS at 80,000 dollars U.S. per annum, in equal amounts payable in U.S. currency at the beginning of each three-month period commencing 1 January 1991, through 31 December 1992.

Further, EUROFER shall compensate IAS for such additional extraordinary expenses as may be incurred in the performance of its services, provided, however, that such additional extraordinary expenses shall be approved by EUROFER in advance of their being incurred by IAS.

4. In order to endeavor to increase U.S. knowledge and understanding of EUROFER's positions and policies, IAS agrees to provide EUROFER with the following professional services:

a) To represent such facts, information, statements, views and opinions of EUROFER to the entities described in paragraph i of this contract, as may be mutually agreed upon by the parties to this contract, plus such additional entities as may be mutually agreed upon by the parties.

b) To prepare, assist in the preparation of, and make, in writing or orally, such public statements, press releases, testimony before the U.S. Government, the U.S. Congress or to its Members, Committees, and Staff, and to the news media and the U.S. public, as shall, upon mutual agreement of the parties to this contract, explain the position and views of EUROFER with respect to the trade of steel products between the European Communities and the United States. Further, IAS shall seek to assure that such statements, views, information, facts and opinions shall respectively be received and considered by all appropriate parties in the U.S.

c) In coordination with EUROFER, to develop a public affairs programme for the purpose of furthering EUROFER's objective of unrestricted steel product exports to the United States, to monitor and analyze attitudes and opinions in the U.S. regarding the importation of European steel, and further, to consult with and advise EUROFER as to the most effective ways and means of accomplishing this objective, including the arrangement of, and participation in, appropriate meetings between other designated representatives of EUROFER and appropriate U.S. parties.

d) To report at regular periodic intervals to EUROFER upon the activities performed and undertaken on its behalf.

5. This contract states all the enforceable terms and conditions of the arrangement, and any statements either oral or written, preceding or subsequent, shall be binding only upon incorporation in this document by specific reference and written agreement by the parties.

6. EUROFER agrees to inform IAS of all other agents, employees and representatives performing like or similar services or responsibilities on its behalf in the U.S.

7. In witness whereof:

Dietrich v. Hulsen; Date 30. November 1990

Dietrich von Hulsen  
Director General  
EUROFER  
Brussels

Charles H. Blum; Date 12 November 1990

Charles H. Blum  
President  
International Advisory  
Services Group, Ltd.  
Washington, D.C.

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

**NOTICE**

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form Crim-154, formerly Form OBD-64 - Supplemental Statement):

Yes \_\_\_\_\_ or No \_\_\_\_\_ no

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes \_\_\_\_\_ or No \_\_\_\_\_ no

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

  
Signature

Jeffrey W. Carr  
Please type or print name of signatory on the line above

Corporate Secretary  
Title

  
Date

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